

Minerva10™ Upgrade



TVC

Move up to
Minerva10
with TVC!



Why Upgrade from Minerva 5.x to Minerva10?

Best in Class User Experience - *Competes with Leading Solutions!*

- Cost effective yet powerful/advanced functionality with rich user interface tailored to per user viewing habits
- Voice Remote, Binge Watching, Restart TV, Pause Live TV, Catchup TV, Cloud DVR, Personal Recommendations, Promos, Filters and Search, Dynamic Generated / Context Switchable EPG Display with Rich Metadata, etc.

Advanced Content Integration/Discovery

- Live, Premium, OTT streaming, VOD, social / personal sources
- Federated search across all media sources

Integrates Video Sources

YouTube **Netflix**

Flexible Business Model - *On Premises and/or Cloud Based*

- Greenfield, Cap & Grow, Replace, CAPEX or OPEX

Best Delivery Options / Platforms

- iOS/Android tablets & smartphones, Web browsers
- Low cost AndroidTV & IP STBs, Roku, FireTV
- Seamless migration - Integrate deployed legacy set-top boxes


All Content, All Platforms, One Experience

Android TV **ROKU** **Apple TV**
Amazon Fire TV **Linux** **iOS**

Minerva10™ by the Numbers

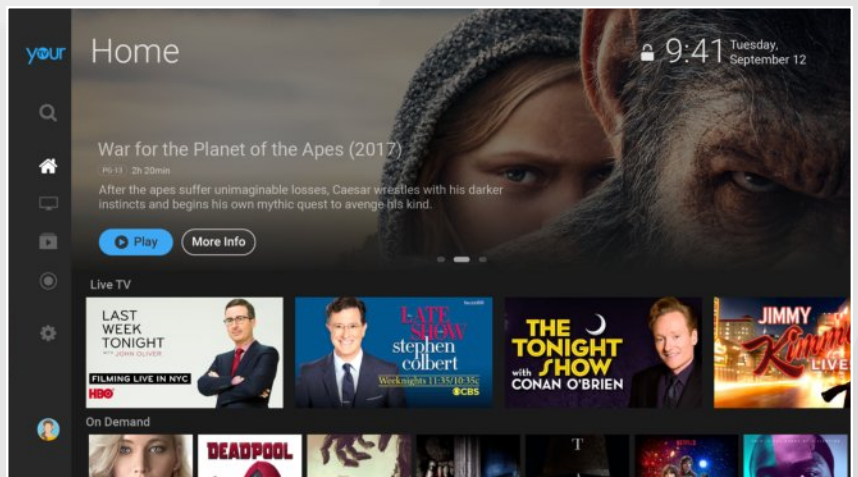
Real World Results Transforming Pay TV

Source: Minerva Networks

<h3>Pay TV</h3>	 <p>Best Content, Best Discovery, Best Delivery</p>
<p>20%</p> <p>Pay TV industry dissatisfied users</p>	<p>+10</p> <p>Average NPS improvement</p>
<p>-20</p> <p>Average Pay TV NPS Score</p>	<p>70%</p> <p>Average non-linear usage/month</p>
<p>-3.1%</p> <p>Pay TV industry satisfaction decline</p>	<p>60%</p> <p>Average OTT usage/month</p>
<p>+40</p> <p>NPS for Netflix Q3 2017</p>	<p>-15%</p> <p>Average reduction in churn of legacy subscribers after adding OTT</p>
<p>NPS: Net Promoter Score</p>	

Compelling User Experience

- ▶ Personalized Recommendations
- ▶ Unified Content Navigation and Federated Search
- ▶ Trending and Similar for Impulse Viewing
- ▶ Voice & Filters for Ease of Discovery
- ▶ Advanced Recording Options
- ▶ Consistent Experience Across All Devices



CONTACT INFO

Customer Service Representatives are available from 8 AM to 6 PM EST.

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